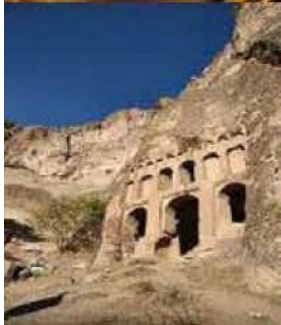




REPUBLIC OF TURKEY  
MINISTRY OF ECONOMY

***Office of The Commercial Attaché  
Consulate General of Turkey at Los Angeles***

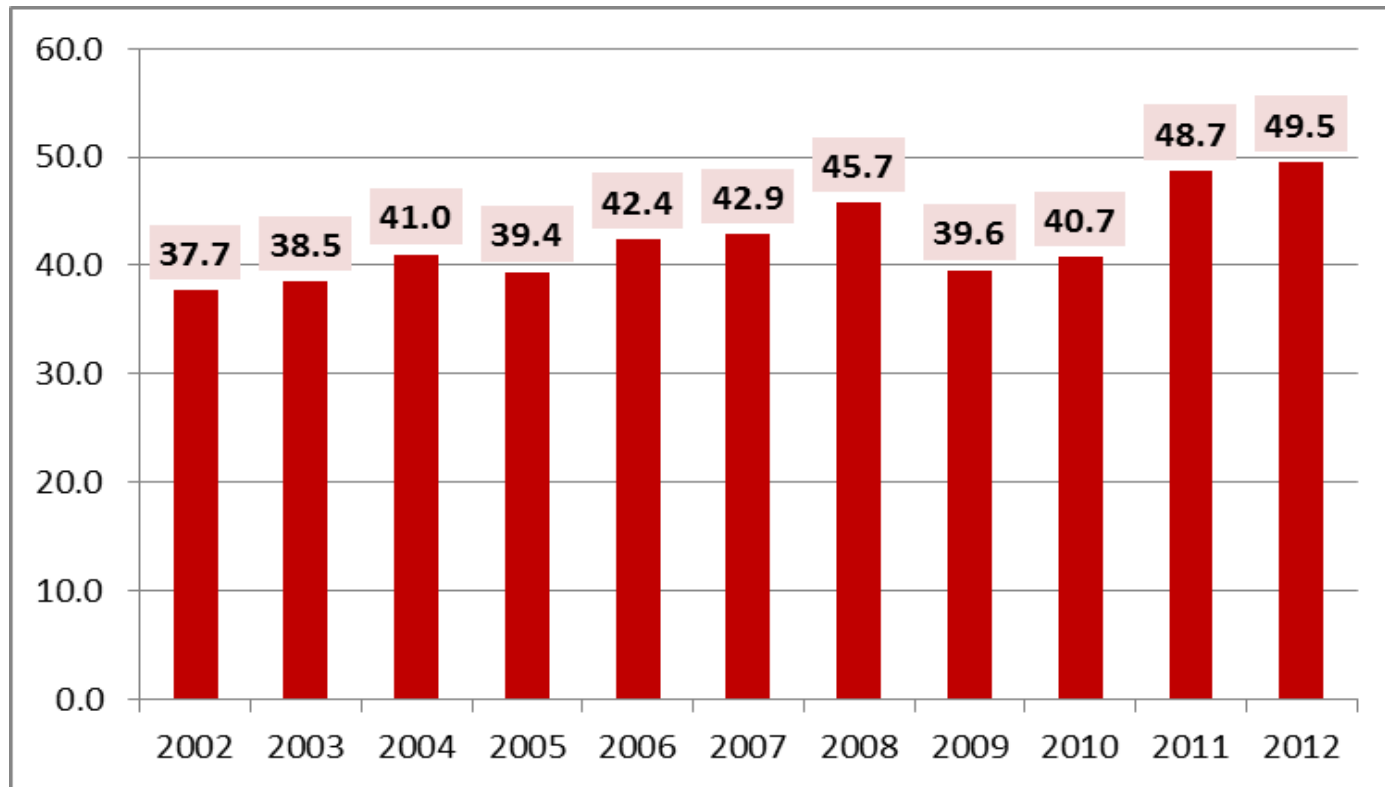


***GURKAN SUZER***

*Commercial Attaché*

**TURKEY:THE KEY FOR OPPORTUNITIES**

# Foreign Trade Volume/GDP (%)



- The ratio of foreign trade volume/GDP was 49.5% in 2012.
- Turkey's integration to the international trade system is eminent.

# Foreign Trade Developments

**2011 - 2012 / January-February 2012 - 2013**

	Annual (Billion \$)		Periodic (Billion Dollar)		Change (%) 2012/2013
	2011	2012	2012 / (JAN - FEB)	2013 / (JAN - FEB)	
Export	134.9	152.5	22.1	23.9	8.3
Energy Export	6.5	7.7	1.3	1.1	-14.5
Gold Export	1.5	13.3	0.7	1.0	41.6
Import	240.8	236.5	35.3	38.2	8.3
Energy Import	54.1	60.1	9.5	9.1	-3.6
Gold Import	6.1	7.6	0.4	1.7	307.2
Foreign Trade Volume	375.7	389.0	57.4	62.1	8.3
Foreign Trade Balance	-105.9	-84.1	-13.2	-14.3	8.4
Balance excl. Energy	-58.4	-31.6	-5.0	-6.2	25.2
Export/Import (%)	56.0	64.5	62.7	62.7	*

\* Energy corresponds to Chapter 27.

Source: Ministry of Economy

➤ In January-February period 2013 compared to same period of 2012, exports increased by 8.3% and imports increased by 8.3% respectively.

# Main Export Items

		Million Dolar	EXPORT		IMPORT		BALANCE		CHANGE %
Rank	Code	Periodic (January-February)	2012	2013	2012	2013	2012	2013	2012/2013
1	87	Vehicle other than railway or tramway rolling-stock, parts thereof	2,518	2,525	1,750	1,917	768	608	0.3
2	84	Boilers, machinery and mechanical appliances, parts thereof	1,761	1,918	3,741	4,392	-1,980	-2,473	8.9
3	72	Iron and steel	1,874	1,754	3,214	2,869	-1,340	-1,114	-6.4
4	71	Pearls, precious stones, precious metals and articles thereof	1,122	1,527	558	1,897	563	-370	36.1
5	61	Knitted and crocheted goods and articles thereof	1,299	1,428	123	129	1,176	1,299	10.0
6	85	Electrical machinery and equipment: parts thereof	1,441	1,395	2,564	2,622	-1,124	-1,226	-3.2
7	27	Mineral fuels, minerals oils and product of their distillation	1,286	1,099	9,456	9,111	-8,170	-8,012	-14.5
8	62	Non knitted and crocheted goods and articles thereof	876	978	250	237	626	741	11.7
9	73	Articles of iron and steel	934	946	337	414	597	532	1.3
10	39	Plastic and articles thereof	686	783	1,967	2,264	-1,281	-1,481	14.1
LIST TOTAL			13,796	14,354	23,961	25,851	-10,166	-11,498	4.0
TOTAL			22,097	23,934	35,256	38,195	-13,160	-14,261	8.3

\* Percent change is related to the annual change in exports in 2013.

Source: TURKSTAT

# Main Import Items

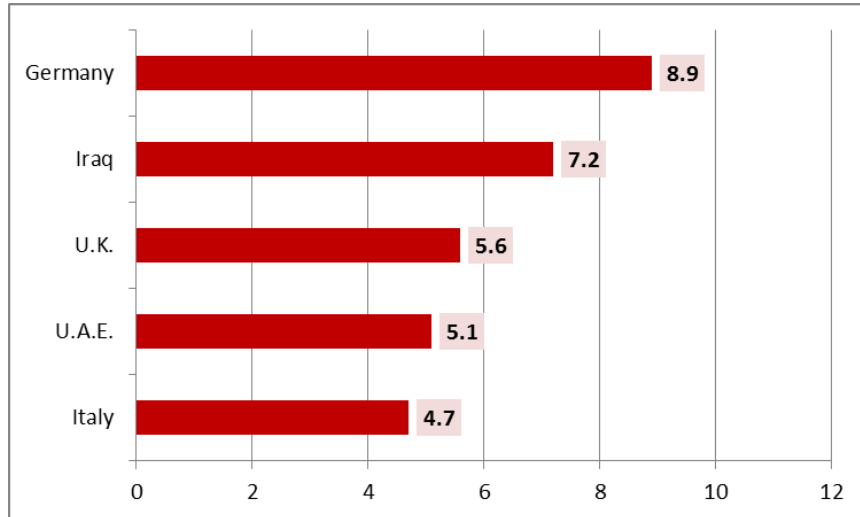
		Million Dollar	IMPORT		EXPORT		BALANCE		CHANGE %
Rank	Code	Periodic (January-February)	2012	2013	2012	2013	2012	2013	2012/2013
1	27	Mineral fuels, minerals oils and product of their distillation	9,456	9,111	1,286	1,099	-8,170	-8,012	-3.6
2	84	Boilers, machinery and mechanical appliances, parts thereof	3,741	4,392	1,761	1,918	-1,980	-2,473	17.4
3	72	Iron and steel	3,214	2,869	1,874	1,754	-1,340	-1,114	-10.8
4	85	Electrical machinery and equipment, parts thereof	2,564	2,622	1,441	1,395	-1,124	-1,226	2.2
5	39	Plastic and articles thereof	1,967	2,264	686	783	-1,281	-1,481	15.1
6	87	Vehicle other than railway or tramway rolling-stock, parts thereof	1,750	1,917	2,518	2,525	768	608	9.5
7	71	Pearls, precious stones, precious metals and articles thereof	558	1,897	1,122	1,527	563	-370	239.9
8	29	Organic chemicals	758	848	86	117	-672	-731	11.9
9	90	Optical, photographic, cinematographic, measuring checking, precision	602	677	80	94	-522	-583	12.5
10	74	Copper and articles thereof	584	656	226	227	-358	-429	12.3
LIST TOTAL			25,197	27,253	11,080	11,441	-14,116	-15,812	8.2
TOTAL			35,256	38,195	22,097	23,934	-13,160	-14,261	8.3

\* Percent change is related to the annual change in imports in 2013

Source: TURKSTAT

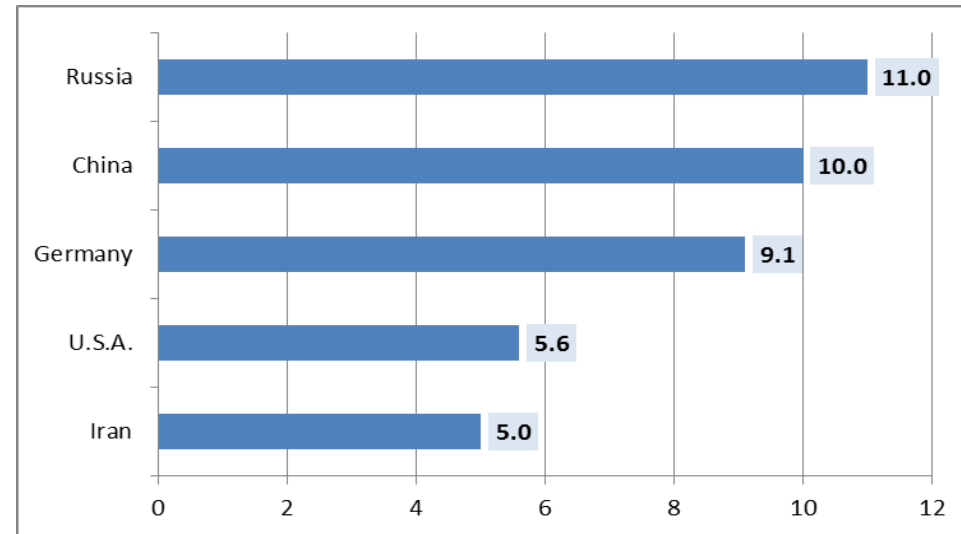
# Main Trade Partners (January-February 2013)

## Main Export Partners (Share,%)



Source: TURKSTAT

## Main Import Partners (Share,%)

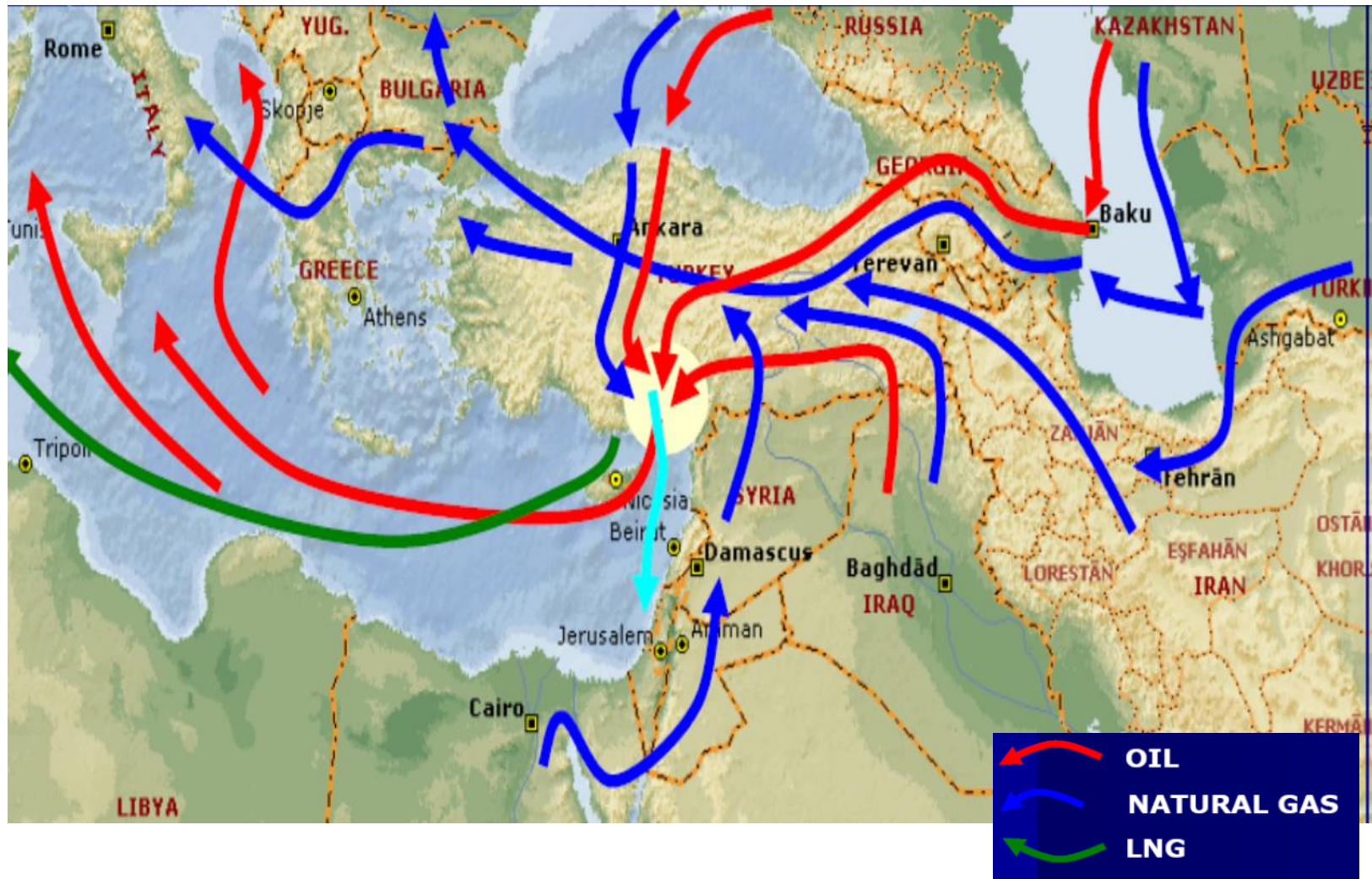




- **Europe's biggest truck fleet**
- **(45 thousand trucks and 1,420 companies)**
- **Almost 1.1 million flights in 2012**
- **(2.4 million tonnes freight and 130 million passengers)**
- **25. biggest fleet in the world**
- **48 airports and 76 ports**
- **Total length of divided highways will reach 15 thousand kilometers.**
- **High-speed railway projects are carried out rapidly.**







- **Turkey is an energy hub between energy producer and consumer regions**



# Free Zones in Turkey



➤ 55,938 people have been employed in Free Zones of Turkey in 2012.

# Concentration in Free Zones by Industries

Istanbul Ataturk Airport FZ	Services and Software
Antalya FZ	Yacht-building, Medical Equipment
Kocaeli FZ	Ship-building
Avrupa FZ	Ready-Wear
Mersin FZ	Ready-Wear
Bursa FZ	Automotive sub-industries
Izmir FZ	Leather
TUBITAK-MAM FZ	R&D Activities
Adana-Yumurtalik FZ	Ship Repair and Maintenance

*Source: General Directorate of Free Zones, Foreign Investments and Services*

## **R&D In Free Zones**

TÜBİTAK Marmara Technopark offers Free Zone privileges to its clients whose business objectives may make it viable to base operations there. The Free Zone segment of Marmara Technopark covers 36 hectares and is currently hosting 35 firms engaged in R&D with 2300 personnel.

Free Zone provides significant economic incentives to its client companies, such as:

- \* Corporate Income Tax Incentives
- \* Personnel Income Tax Relief
- \* Social Security Tax Incentives